

A Customized Plan to Realize Your Risk Adjustment Potential

Why Health Fidelity

- **Solutions powered by state-of-the-art technology**, including the industry's most advanced natural language processing (NLP) engine
- **Team of industry experts** made up of coders, data scientists, consultants, and risk operators are available to support a variety of needs
- **Strict adherence to data-driven methods** of tracking outcomes and ROI throughout the entire engagement and implementation process
- **Customized report** to identify gaps, prioritize opportunities, and reveal compliance exposure
- **Comprehensive implementation plan** of recommended technologies tuned to the client's environment, resources, and needs

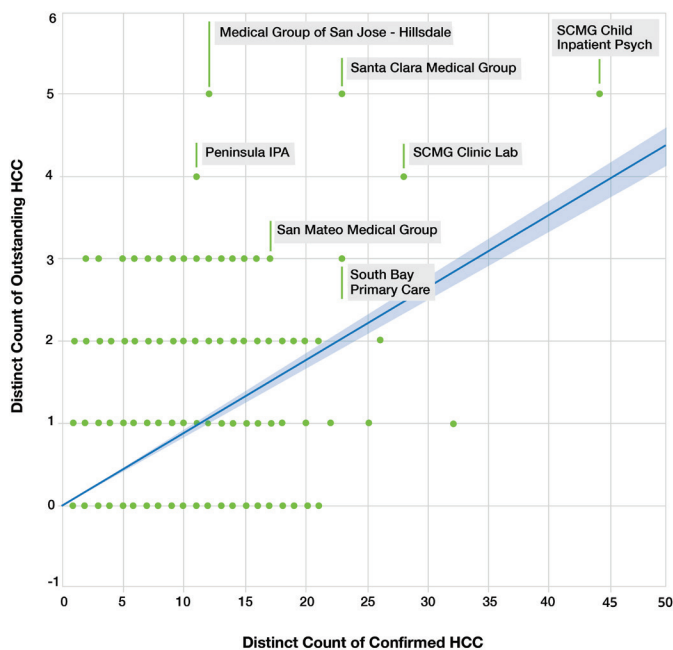
Consult with our industry experts for a customized review that reveals where to focus your risk adjustment activities.

The Lumanent Risk Adjustment Value Assessment is a comprehensive technical evaluation and consultation. It is designed to reveal the full value an organization can realize through effective, technology-enabled, risk adjustment.

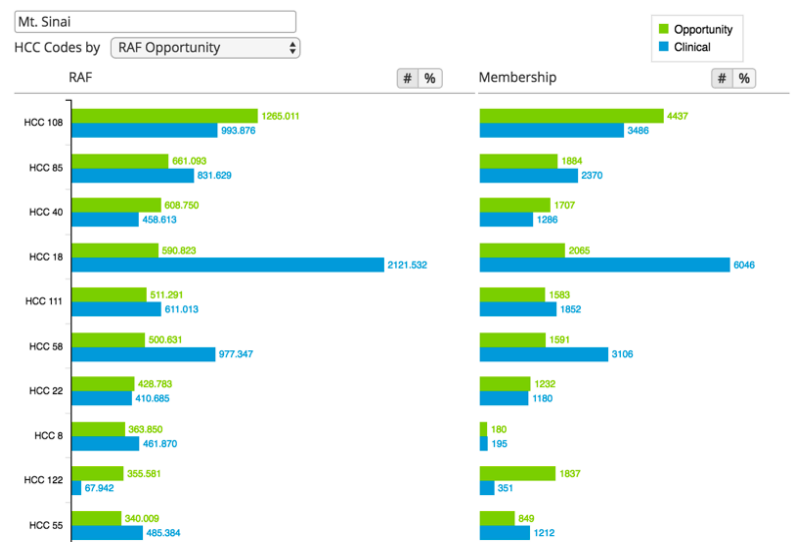
During our valuation process, we use Health Fidelity's proven methodology to understand your business strategy, identify opportunities for risk optimization, assess organizational readiness and data quality, and construct a measurable path forward. With a baseline assessment, you'll have the requisite information needed to build a business case and measure the improvement and ROI.

Your customized, data-driven report details which of your population segments, provider networks, and condition categories have the most opportunity – enabling targeting prioritization that yields a significant increase in outcomes over traditional methods.

Through this personalized approach, a complete understanding of strengths, weaknesses, opportunities, and threats are revealed, whether operational or technological, as well as a road map for optimizing your risk adjustment program.



HCC Opportunity & Prevalence



Health Fidelity's Lumanent Risk Adjustment Value Assessment includes a rigorous, data-driven approach to understanding and identifying the improvement opportunities in your organization for risk adjustment.

Lumanent Risk Adjustment Value Assessment consists of five comprehensive steps:

	Goal	Discovery	Outcome
Discovery & Data Collection 	Understand the organization's current processes, initiatives, and benchmarks to identify the baseline and next steps	<ul style="list-style-type: none">• What are all of the current risk adjustment initiatives?• How and where are dollars being spent, with what ROI?• What inefficiencies exist in workflows or vendor processes?	<ul style="list-style-type: none">• Documentation and visualization of the end-to-end current state processes• Analysis of existing initiatives, vendors, covered populations, network contracts, associated costs, and expected ROI
Financial Opportunity 	Quantify and localize the financial opportunity and identify the best methods for improvement	<ul style="list-style-type: none">• Where are the largest opportunities to capture additional revenue?• Which methods of improvement will yield the highest returns?• How should I stratify populations to optimize revenue capture?	<ul style="list-style-type: none">• Prioritized list of opportunities stratified by probability of success• Quantified financial impact of identified opportunities, by provider group, site, provider, member, and condition categories
Clinical Data Landscape 	Understand and document the current access to and quality of clinical data to ensure risk is captured with adequate evidence	<ul style="list-style-type: none">• What portion of a population's clinical charts are attainable? At what quality?• Which charts are difficult and/or expensive to acquire and why?• What charts are not being captured, and how much opportunity is missed?	<ul style="list-style-type: none">• Evaluation of data sources, including coverage, accessibility, challenges, and associated costs• Prioritization of opportunity capture based on availability of data and a business case for acquiring additional data
Network Readiness 	Understand the organization's readiness for capturing identified opportunities as well as gaps that exist in network alignment	<ul style="list-style-type: none">• Are the appropriate resources in place to support all risk adjustment initiatives?• Which providers are best positioned to help achieve risk adjustment goals?• Are the right incentives in place for providers?	<ul style="list-style-type: none">• Gaps in current organizational readiness and solutions needed to remediate, with associated costs• Documentation of provider incentives and adjustments needed for alignment
Value Assessment Report 	Deploy a benchmark based on outputs from previous phases, with defined timelines and success metrics	<ul style="list-style-type: none">• Given everything considered, what opportunities should be tackled first?• What outcomes should be expected, and when?• What strategic initiatives are needed to realize 100% of identified opportunities?	<ul style="list-style-type: none">• Detailed plan for modernization, including strategies for organizational alignment, data acquisition and maintenance, and application of technology• Detailed future state workflow• Success metrics, ROI criteria, and timelines