

Develop a Plan for Risk Adjustment Modernization

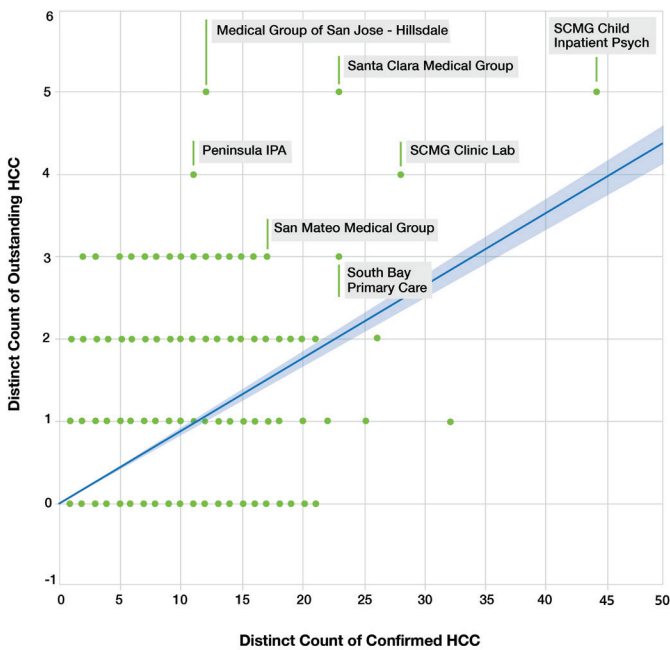
Why Health Fidelity

- **Solutions powered by state-of-the-art technology**, including the industry's most advanced natural language processing (NLP) engine
- **Team of industry experts** made up of coders, data scientists, consultants, and risk operators are available to support a variety of needs
- **Strict adherence to data-driven methods** of tracking outcomes and ROI throughout the entire engagement and implementation process
- **Customized Benchmarks** to identify gaps, prioritize opportunities, and define optimal methods of improvement
- **Comprehensive implementation plan** catered to the client's environment and resource needs along with best practice workflows

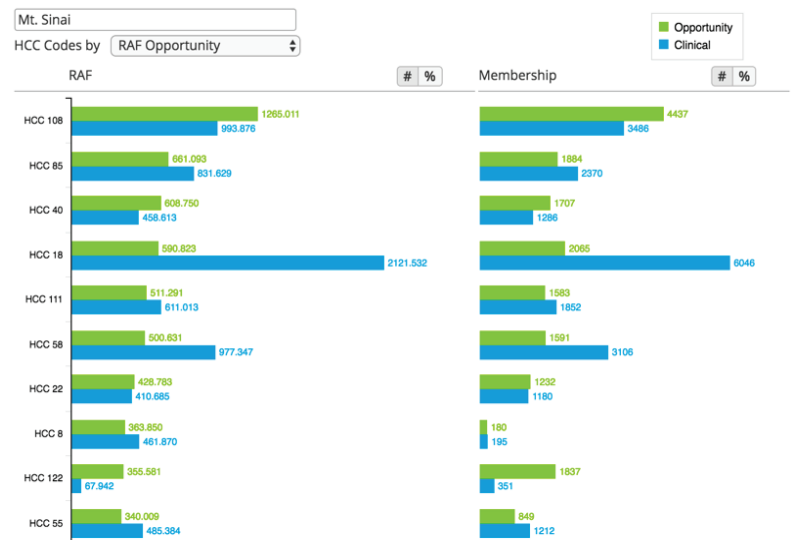
Consult with our industry experts for a customized review that reveals where to focus your risk adjustment activities.

Health Fidelity's approach to risk adjustment helps risk-bearing entities leverage risk adjustment as a strategic asset, not just as an operational necessity. But before implementing solutions, organizations must understand what gaps currently exist for achieving the full view of patient risk across their network. During our benchmarking process, we use Health Fidelity's proven methodology to understand your business strategy identify opportunities for risk optimization, assess organizational readiness, and plan a measurable path forward. With a baseline assessment, you'll have the requisite information needed to measure the improvement and ROI.

Your customized, data-driven report details which of your population segments, provider networks, and condition categories have the most opportunity – enabling targeting prioritization that yields a significant increase in outcomes over traditional methods. After your assessment, we help to build a business case and a strategic roadmap for optimizing your risk adjustment program and partner alongside you to execute it.



HCC Opportunity & Prevalence

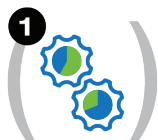


Health Fidelity's Lumanent Benchmark includes a rigorous, data-driven approach to understanding and identifying the improvement opportunities in your organization for risk adjustment.

Lumanent Benchmark consists of five comprehensive steps:

Outputs

Discovery & Data Collection



Understand the organization's current processes and initiatives to identify the baseline and opportunities for improvement

- What are all of the current risk adjustment initiatives?
- How and where are my dollars being spent, with what ROI?
- What inefficiencies exist in workflows or vendor processes?

- **Documentation and visualization** of the end-to-end current state processes
- **Analysis of existing initiatives**, vendors, covered populations, network contracts, associated costs, and expected ROI

Financial Opportunity



Quantify and localize the financial opportunity and identify the best methods for improvement

- Where are my biggest opportunities to capture additional revenue?
- Which methods of improvement will yield the highest returns?
- How should I stratify populations to optimize revenue capture?

- **Prioritized list** of opportunities stratified by probability of success
- **Quantified financial impact** of identified opportunities, by provider group, site, provider, member, and condition categories

Clinical Data Landscape



Understand and document the current availability and access to clinical data to ensure risk is captured based upon sufficient information

- How much of my population's clinical charts do I have?
- Which charts are difficult and/or expensive to capture and why?
- What charts are not being captured, and how much opportunity is missed?

- **Assessment of data sources**, including coverage, accessibility, challenges, and associated costs
- **Prioritization** of opportunity capture based on availability of data and a business case for acquiring additional data

Network Readiness

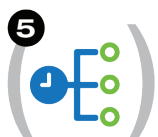


Understand the organization's readiness for capturing identified opportunities as well as gaps that exist in network alignment

- Are the appropriate resources in place to support all risk adjustment initiatives?
- Which of my providers are best positioned to help me achieve my goals?
- Are the right incentives in place for my providers?

- **Gaps** in current organizational readiness and solutions needed to remediate, with associated costs
- **Documentation** of provider incentives and adjustments needed for alignment

Lumanent Benchmark Report



Develop benchmark based on outputs from previous phases, with defined timelines and success metrics

- Given everything considered, what opportunities should I tackle first?
- What outcomes should I expect to achieve, and when?
- What strategic initiatives do I need to push forward to realize 100% of my opportunities?

- **Detailed plan** for modernization, including strategies for organizational alignment, data acquisition and maintenance, and application of technology
- **Detailed future state workflow**
- **Success metrics**, ROI criteria, and timelines