



# HF360 Blueprint

## Develop a Plan for Risk Adjustment Modernization

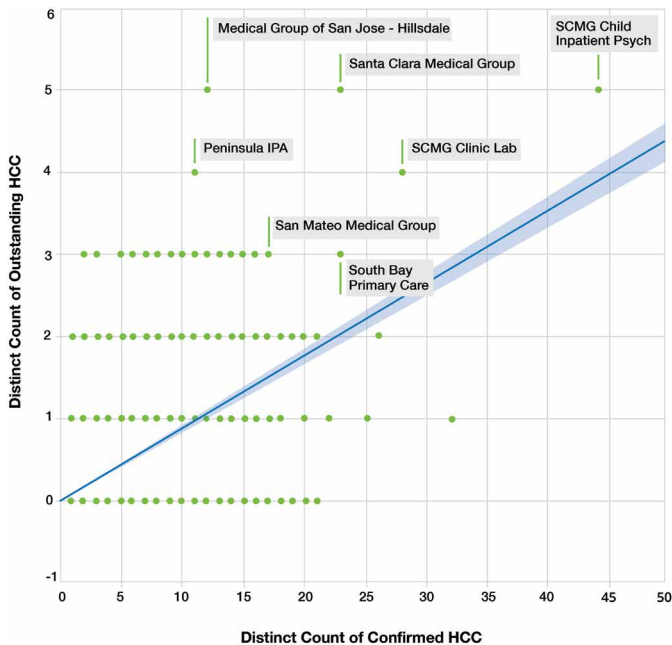
### Why Health Fidelity

- **Solutions powered by state-of-the-art technology**, including the industry's most advanced natural language processing (NLP) engine
- **Team of industry experts** made up of coders, data scientists, consultants, and health plan operators are available to support all client needs
- **Strict adherence to data-driven methods** of tracking outcomes and ROI throughout the entire engagement and implementation process
- **Customized 360° blueprints** to identify gaps, prioritize opportunities, and define optimal methods of improvement
- **Comprehensive implementation plan** catered to the client's environment and resource needs along with best practice workflows

Consult with our industry experts for a customized review that reveals where to focus your risk adjustment activities.

Health Fidelity's 360° approach to risk adjustment helps risk-bearing entities leverage risk adjustment as a strategic asset, not just as an operational necessity. But before implementing solutions, organizations must understand what gaps currently exist for achieving the full 360° view. During our blueprinting process, we use Health Fidelity's proven methodology to understand your key business characteristics, identify opportunities for risk optimization, assess organizational readiness, and strategically plan a measurable path forward. With a baseline assessment, you'll have the requisite information needed to measure the improvement and ROI impact.

Your customized, data-driven report details which of your population segments, provider networks, and condition categories have the most opportunity – enabling targeting prioritization that yields a significant increase in outcomes over traditional methods. After your assessment, we help to build a business case and a strategic roadmap for optimizing your risk adjustment program and partner alongside you to execute it.



### HCC Opportunity & Prevalence

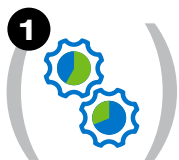


Health Fidelity's Blueprint to 360° Risk Adjustment includes a rigorous, data-driven approach to understanding and identifying the improvement opportunities in your organization for risk adjustment.

## Our Blueprint to 360° Risk Adjustment consists of five comprehensive steps:

### Outputs

#### Discovery & Data Collection



Understand the organization's current processes and initiatives to identify the baseline and opportunities for improvement

- What are all of the current risk adjustment initiatives?
- How and where are my dollars being spent, with what ROI?
- What inefficiencies exist in workflows or vendor processes?

- **Documentation and visualization** of the end-to-end current state processes
- **Analysis of existing initiatives**, vendors, covered populations, network contracts, associated costs, and expected ROI

#### Financial Opportunity



Quantify and localize the financial opportunity in both retrospective and prospective review, and identify the best methods for improvement

- Where are my biggest opportunities to capture additional revenue?
- Which methods of improvement will yield the highest returns?
- How should I stratify my membership to optimize revenue capture?

- **Prioritized list** of retrospective and prospective opportunities stratified by probability of success
- **Quantified financial impact** of identified opportunities, by provider group, site, provider, member, and condition categories

#### Clinical Data Landscape



Understand and document the current availability and access to clinical data to ensure risk is captured based upon sufficient information

- How much of my membership's clinical charts do I have?
- Which charts are difficult and/or expensive to capture and why?
- What charts are not being captured, and how much opportunity is missed?

- **Assessment of data sources**, including coverage, accessibility, challenges, and associated costs
- **Prioritization** of opportunity capture based on availability of data and a business case for acquiring additional data

#### Network Readiness

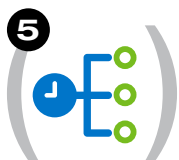


Understand the organization's readiness for capturing identified opportunities as well as gaps that exist in network alignment

- Are the appropriate resources in place to support all risk adjustment initiatives?
- Which of my network providers are best positioned to help me achieve my goals?
- Are the right incentives in place for my network providers?

- **Gaps** in current organizational readiness and solutions needed to remediate, with associated costs
- **Documentation** of provider incentives and adjustments needed for alignment

#### Blueprint to 360° View



Develop strategic blueprint based on outputs from previous phases, with defined timelines and success metrics

- Given everything considered, what opportunities should I tackle first?
- What outcomes should I expect to achieve, and when?
- What strategic initiatives do I need to push forward to realize 100% of my opportunities?

- **Detailed plan** for modernization, including strategies for organizational alignment, data acquisition and maintenance, and retrospective and prospective reviews
- **Detailed future state workflow**
- **Success metrics**, ROI criteria, and timelines